The **DINING HABITS** of

GENERATIONS













BORN BETWEEN 1965-1980





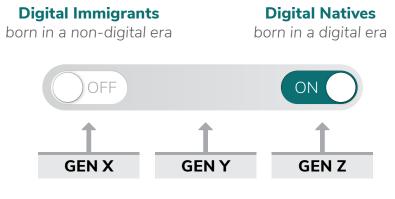
BORN BETWEEN 1981-1996

AKA **MILLENNIALS**

BORN BETWEEN 1997-2012

TECHNOLOGY PLAYS A ROLE FROM BIRTH

Each generation's proficiency and aptitude for using technology as part of their dining experience has a lot to do with how long it's been a part of their lives.



GEN Y AND Z ARE THE TECHIEST DINERS







64% would choose to have a robot, self-drıvıng car or drone deliver their food.1

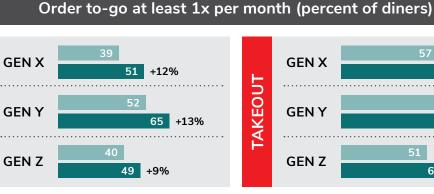


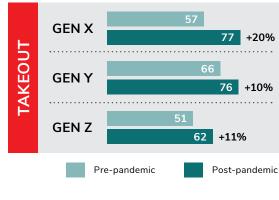
Across all generations, the convenience of takeout and delivery will continue

TO-GO IS A CONVENIENCE THAT'S HERE TO STAY

to propel to-go services forward long after the pandemic is entirely behind us.





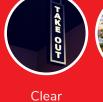


OPPORTUNITY

Foodservice operations should embrace new tactics and tools to improve their to-go experience for all generations.



lockers



signage



Easy

parking



to-go areas



ordering



pay









and promos



packaging

Traditional dining experiences are still in demand, but that doesn't mean all generations look for the exact same qualities during a visit.

Diners who prefer a traditional on-premise experience where a server takes their order and brings the bill.1

ON-PREMISE DINING PREFERENCES





GENY



GEN Z

WHAT'S VALUED IN AN ON-PREMISE EXPERIENCE?



GEN Y⁴

Uniqueness Speed

Personalization

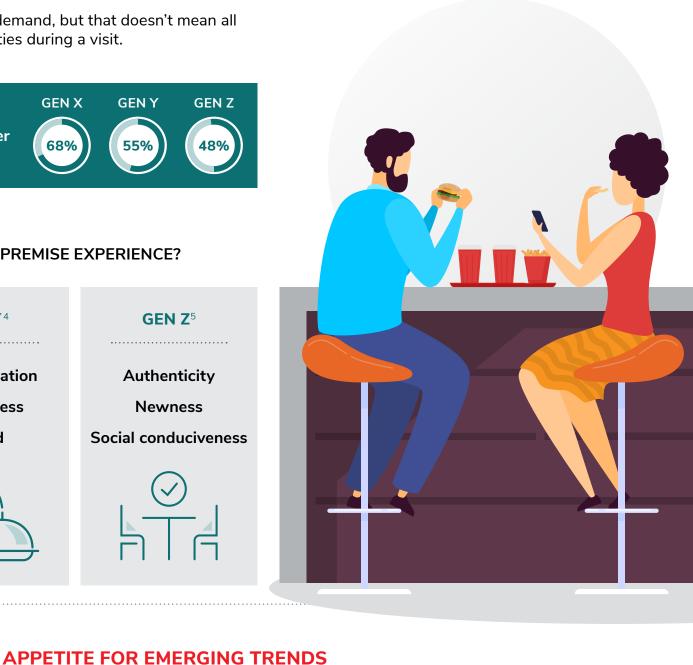


GEN Z⁵

Authenticity

Newness Social conduciveness





Gen X diners are adopting the latest and greatest foodservice and menu trends, but not as aggressively as younger Gen Y and Z audiences.

Would likely purchase a meal kit from a favorite **TAKEAWAY**



GEN X: 47%

GEN Y: 77% GEN Z: 82%

70% of Gen X and Y enjoy trying new food and drink.⁶

Hibiscus

restaurant.1

Are more likely to choose an establishment that offers to-go alcohol.1 GEN X: 48% **GEN Y:** 62%



GEN Z: 70% Likely to use new ordering and payment tech if

offered.1 **GEN X: 48% GEN Y:** 64% GEN Z: 69%

and at-home meal prep as an either-or decision for customers.

TAKEAWAY To-go alcohol trends show

experimenting within states

where they're permitted.

signs of sticking around beyond the pandemic and may be worth

Operators should no longer

think about on-premise dining



TAKEAWAY Amidst labor shortages,

technology can help automate areas within the customer experience.

operators should consider how



Koji bacon

Mushrooms

Kelp

Eco-spirits

 Deloitte, The Restaurant of the Future Arrives Ahead of Schedule: Time to Get on Board, Oct. 26, 2020.
QSR, Don't Forget About Gen X Customers, Dec. 2019. 4. Emerald Insight, Generation Y's Dining Out Behavior, Jan. 20, 2021. 5. OSR, How to Win Gen Z in the Restaurant Business, April 2018. 6. NAFEM, Millennials & Gen Z: Learn What They Need, Crave and Demand.

1. National Restaurant Association, State of the Restaurant Industry 2022, Feb. 9, 2022.

7. The New York Times, How Will Americans Eat in 2022? The Food Forecasters Speak, Dec. 28, 2021.

Robusta

Plant-based meat

Chutney