



FOR IMMEDIATE RELEASE

Hatco® Strengthens Sales Team with Appointment of Stefano Faiella

Faiella brings over a decade of foodservice expertise to lead Hatco's East Coast dealer sales



MILWAUKEE – August 2025 – Hatco® is pleased to announce the hiring of industry veteran Stefano Faiella as its newest Dealer Sales Manager, leading Hatco's dealer sales activities and representative territories across the East Coast.

In his role, Faiella will actively promote Hatco's equipment solutions to various sales channel partners, manage and support assigned representatives, and collaborate with territory teams to develop and execute strategic sales plans. He will also conduct customer visits and serve as a key liaison between Hatco and its valued dealer and operator partners.

"I am beyond honored and thrilled to have joined Hatco," said Faiella. "To have the opportunity to join a company such as

Hatco was a no-brainer for me. I'm excited to carry on the legacy of innovation, integrity, and customer first mindset for years to come."

Faiella brings over 10 years of sales and business development experience in the commercial food equipment sector, including several years at Hobart Warewash within the ITW Food Equipment Group. With a strong background in national account and territory sales, business development, and customer relationship management, he holds a Bachelor of Science in Business Administration from The Ohio State University.

Stuart Sharp, National Sales Manager, said, "Hatco was fortunate to add someone like Stefano to our growing sales team. It's not often you come across such a young and talented individual who already has 10 years in the foodservice equipment business. Stefano is a perfect fit for our organization, and we are excited to welcome him to Employee Ownership."

To learn more about Hatco and its foodservice equipment offerings, visit www.hatcocorp.com.

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About Hatco

Since 1950, Hatco, a leading manufacturer of commercial foodservice equipment, has been dedicated to supporting the foodservice industry worldwide with its innovative products. With locations in

Milwaukee and Sturgeon Bay, Wis., Hatco is committed to exceptional customer service and designs durable sanitizing, warming, holding, merchandising, cooking, and cooling solutions tailored to meet the needs of foodservice operations. A proud employee-owned company and brand of Hatco Corporation, Hatco continues to set the standard for reliability, performance, and excellence in the foodservice industry.

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